

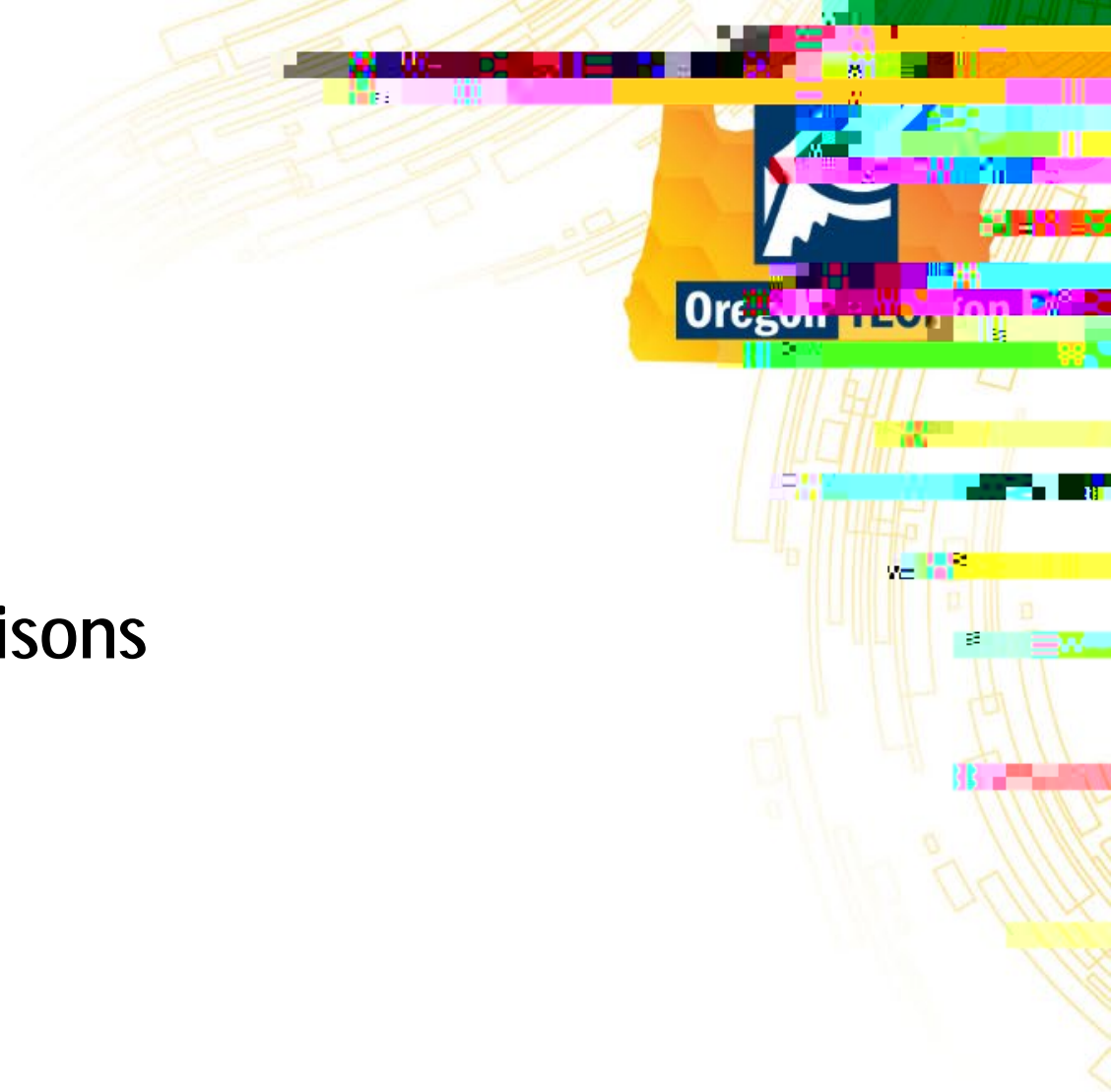
FINANCE & FACILITIES COMMITTEE | 4.2.2020

Oregon Tech 2019-20 Tuition Recommendation

Brian Fox | VP Finance & Administration

Presentation Outline

1. TRC Overview & Process
2. Budget Context & Tuition Comparisons
3. Tuition Scenarios
4. Student Feedback
- 5.



TRC Overview and Process



TRC Membership

*Mohammed Alqafshat	ASOIT Activities Director	Portland-Metro
Richard Bailey	Department of Management, ETM	Klamath Falls
Erin Foley, E-Officio	Vice President for Student Affairs and Dean of Students	Klamath Falls
Brian Fox, Chair	Vice President for Finance and Administration	Klamath Falls
*Samantha(Sam) Henkell	ASOIT President	Klamath Falls
Erik Johnson	Director of Admissions	Klamath Falls
*Taylor Kimura	Student Representative	Klamath Falls
*NashmyLuna	Student Representative	Portland-Metro
*JesseLutterloh	Student Representative	Klamath Falls
Anne Malinowksi	Assistant Registrar	Portland-Metro
*SamanthaMcLean	Student Representative	Klamath Falls
Dr. Joanna Mott	Provost and Vice President for Academic Affairs	Klamath Falls
*Dao Nguyen	Student Representative	Portland-Metro
Dr. Rosanna Overholser		

How the TRC Works

Guiding Principles

- Consider long-term factors when recommending the single year decisions (important to have a forward looking vision)
- Recognize the importance of affordability for students
- Tuition levels should be developed using data and information, including internal budget, comparator institutions, and external cost indices.
- Ensure we maintain the current service level, quality and support that Oregon Tech provides to students.

Process Framework

- Communicate openly and transparently with all stakeholders at an appropriate level of detail
- The committee will utilize data and information throughout the process
- Communicate respectfully and ask questions



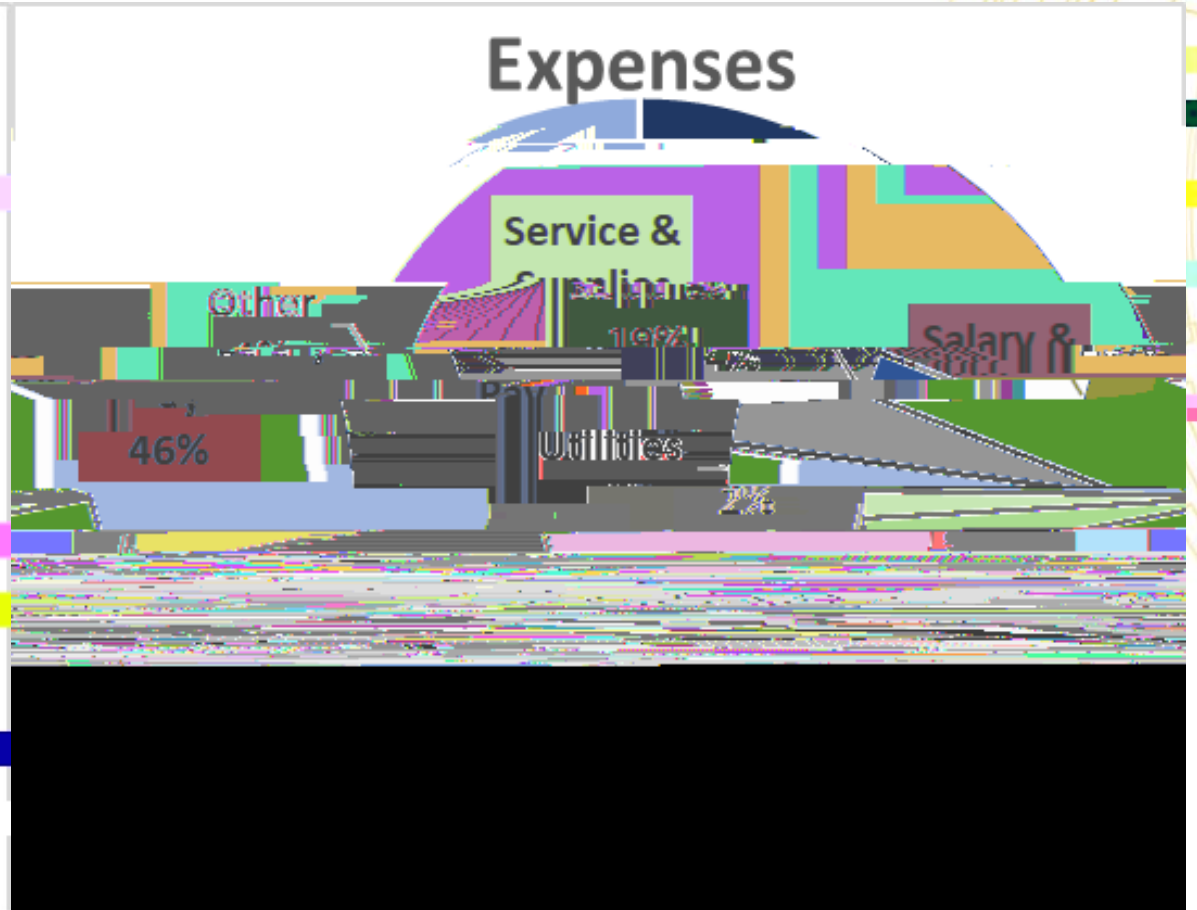
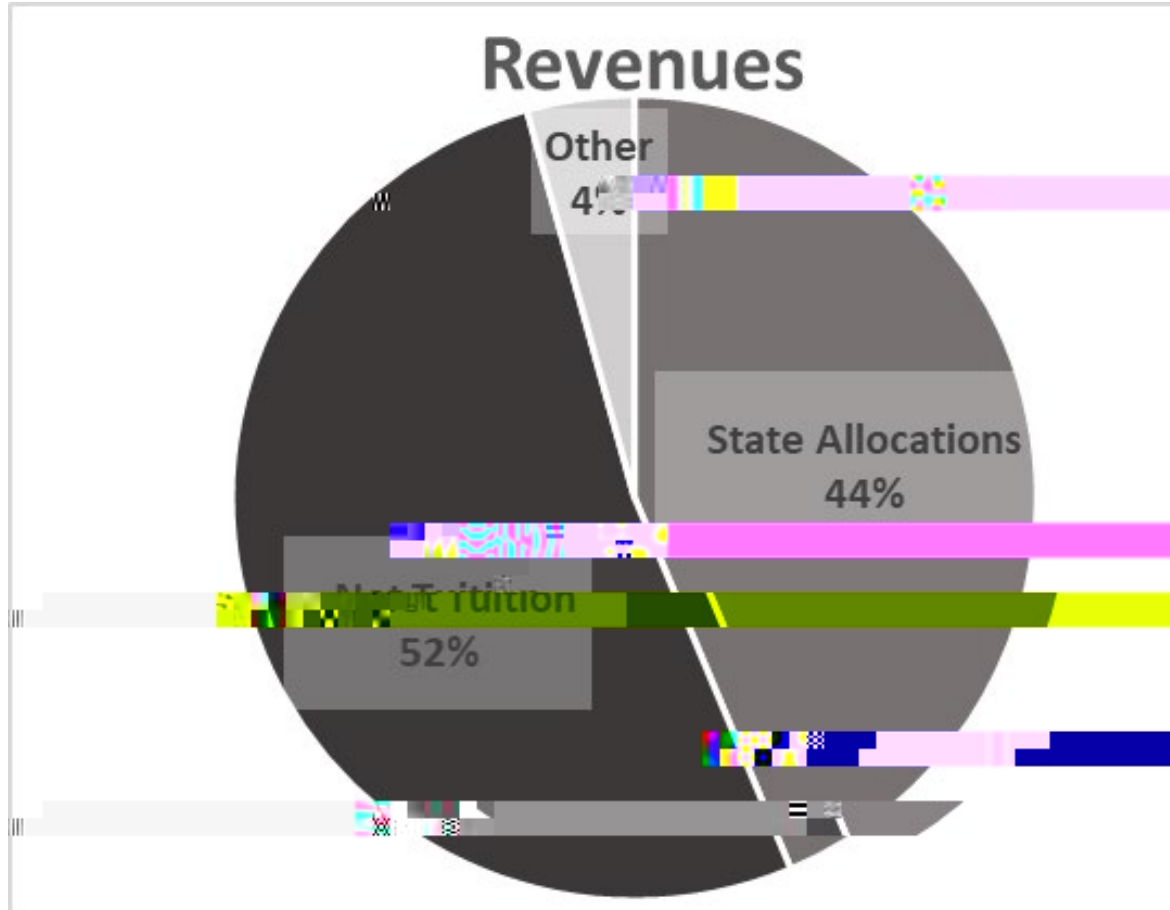
Establish Principles & Calendar
Budget & Tuition Data
Forum Prep and Forums
Board of Trustee Meetings
Tuition Modeling



Budget Context & Tuition Comparisons



Where Does Tuition Go?



How has the university managed its budget?

Balanced approach across four categories:

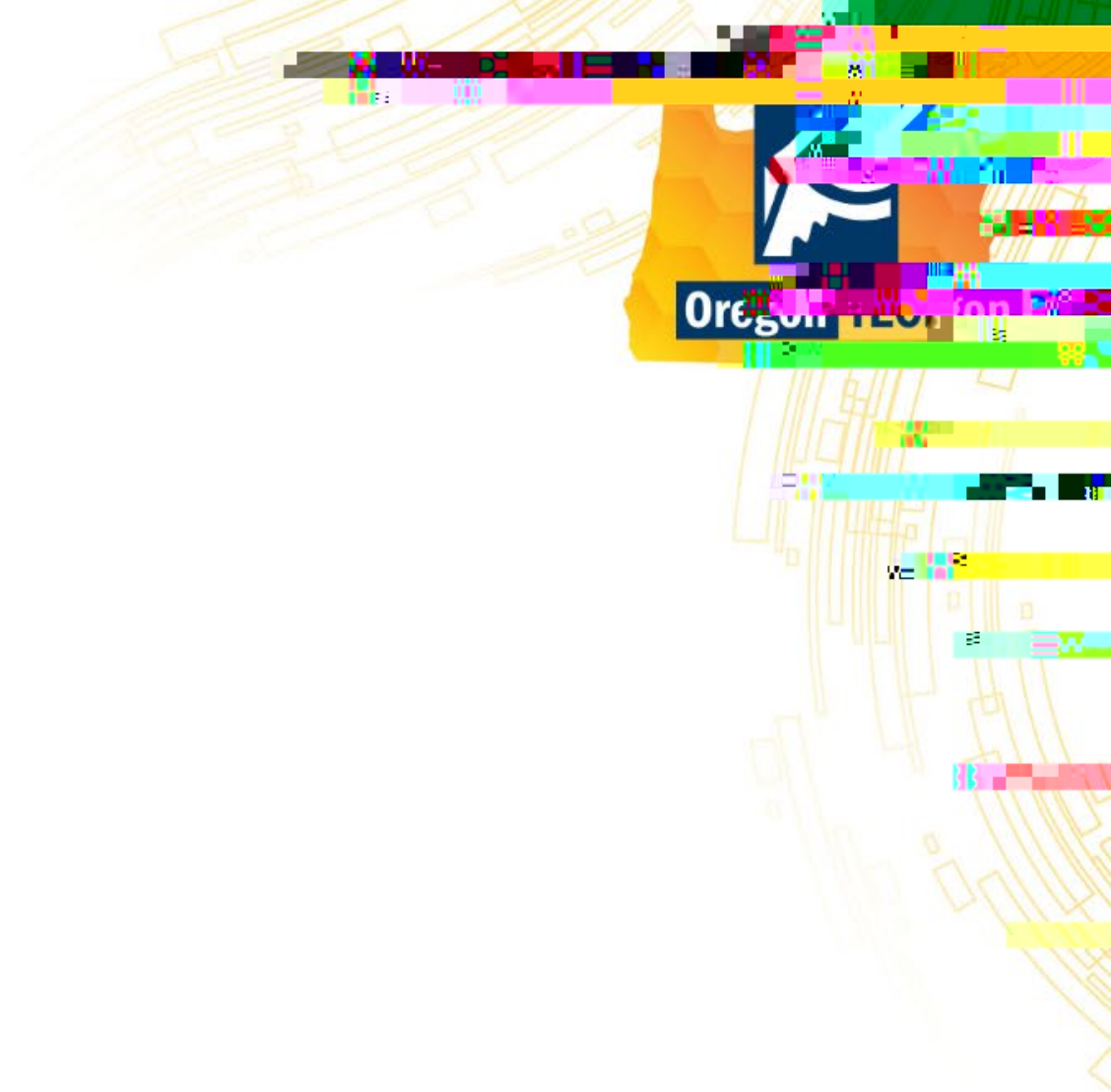
- Focusing on **securing state appropriations** in operations, capital and equipment
- **Using institutional reserves** to invest in new improved programs, equipment and student services
- **Reducing expenses** and improving efficiencies to focus resources on student services and education
- **Balancing tuition increases** with increases in remissions and scholarships



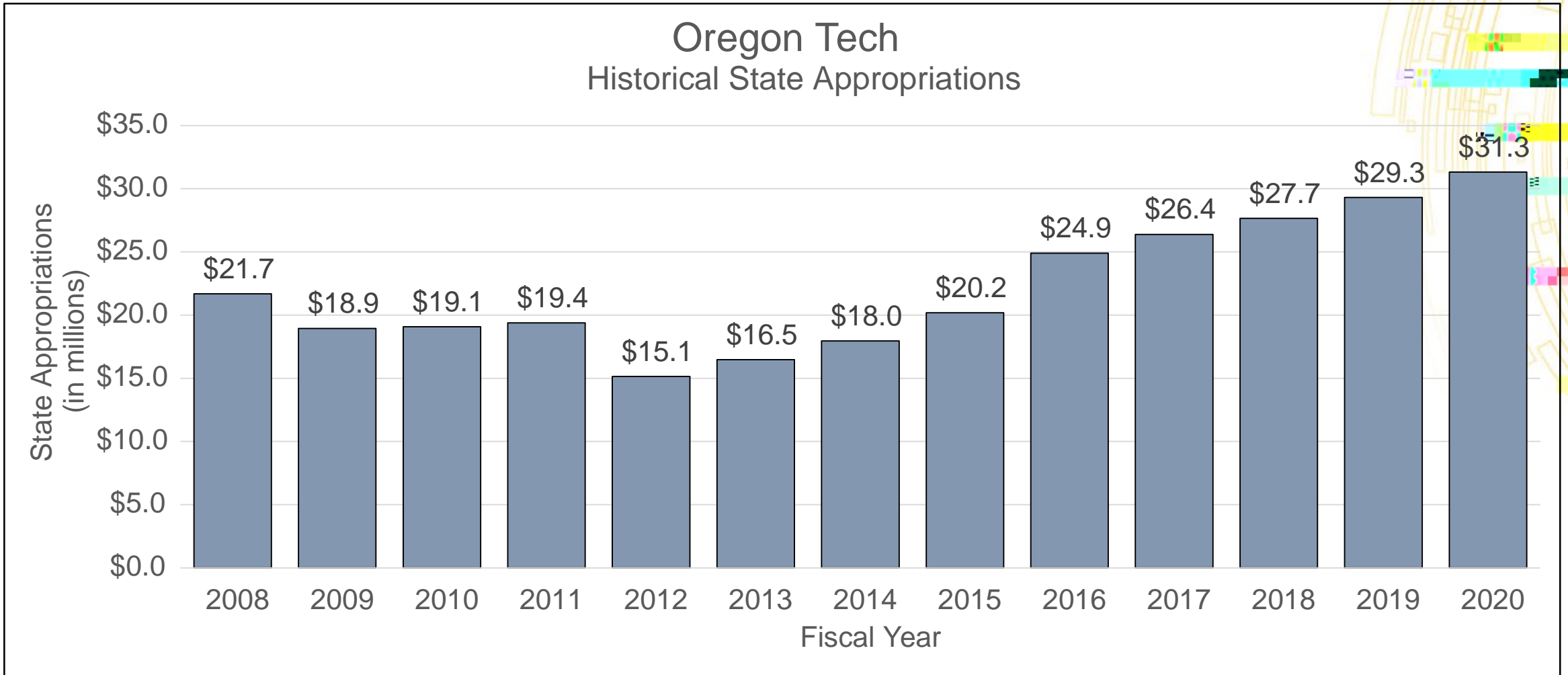
Cross Application

University	2019	2018	2017	Tuition	Eng.	Health	Honors
Oregon Tech	-	-	-	\$ 8,774	\$ 11,406	\$ 11,406	-
Oregon State University	1	1	1	\$ 9,840	\$ 12,135	-	\$ 11,340
University of Oregon	2	5	4	\$ 10,440	-	-	\$ 13,140
Portland State University	3	6	2	\$ 8,078	\$ 10,175	-	\$ 8,409
University of Portland	4	2	3	\$ 47,478	-	-	-
Portland CC	5	38	8	\$ 5,220	-	-	-
Cal Poly San Luis Obispo	6	7	9	\$ 23,832	-	-	-
University of Washington	7	10	6	\$ 36,587	-	-	-
Arizona State University	8	3	13	\$ 28,800	-	-	\$ 30,800
Washington State University	9	9	7	\$ 25,088	-	-	-
George Fox	10	33	25	\$ 37,840	-	-	-
Cal Poly Pomona	11	16	21	\$ 26,433	-	-	-
Gonzaga University	12	14	17	\$ 46,060	-	-	-
Seattle University	13	13	10	\$ 47,565	-	-	-

Tuition Comparison



State Appropriations: Institutional Funding History



Costs We Can (and Can't) Control

Can Control

- # of Employees
- Some S&S Expenses
- Equipment investments
- New capital projects
- Salaries (Admin/Faculty)

Can't Control

- Salaries (SIEU)
- Benefits
- Utilities
- Regulatory compliance
- Debt Service
- Rent/Leased Space
- Software costs
- S&S inflation
- Equipment/buildings system failures

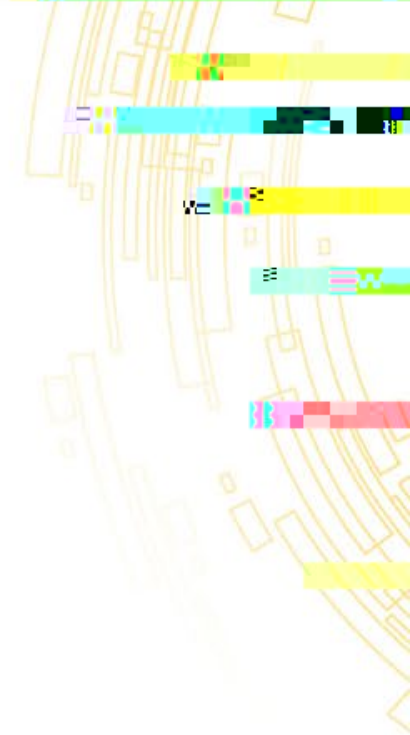
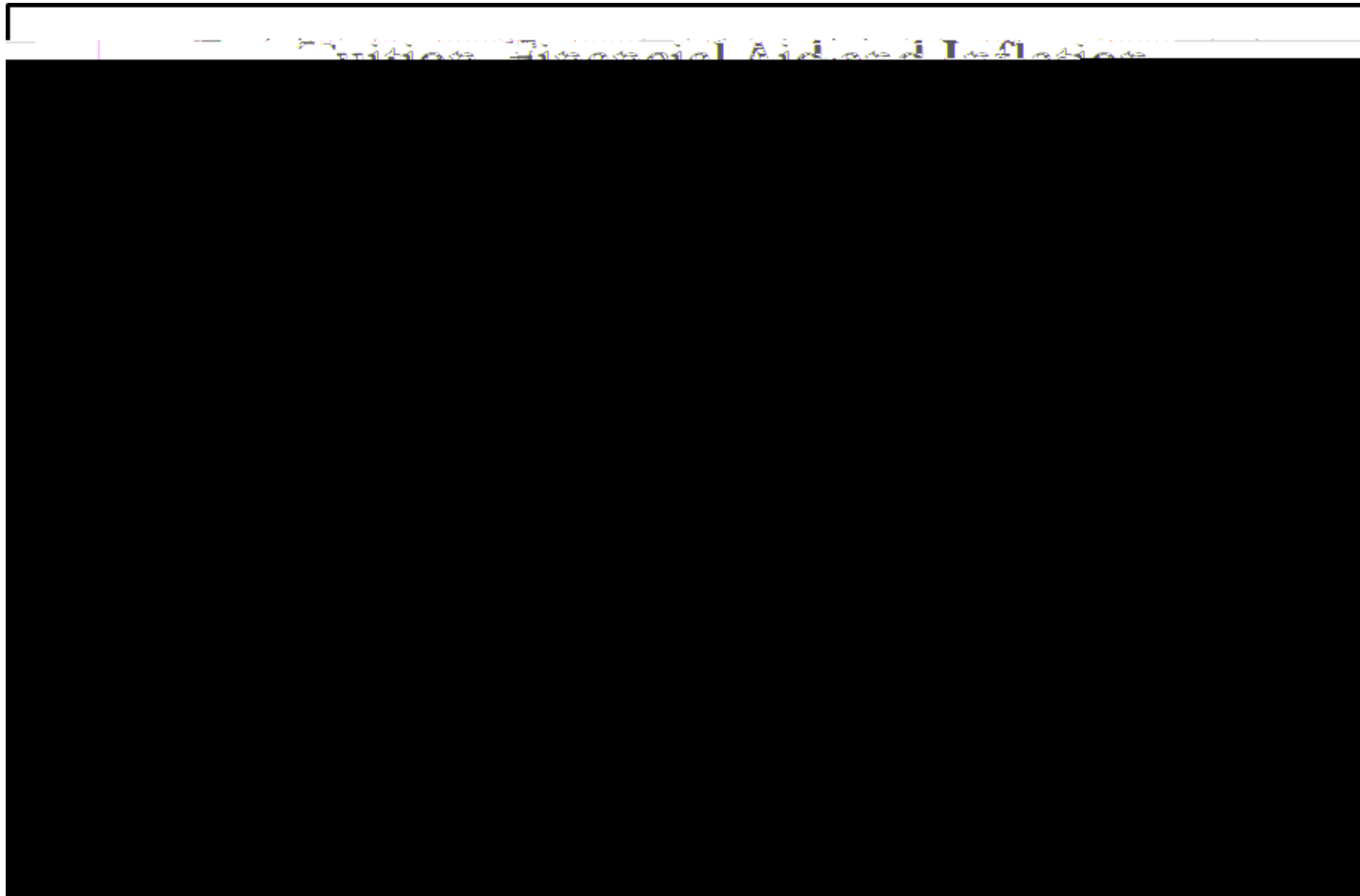


Cost Containment Efforts

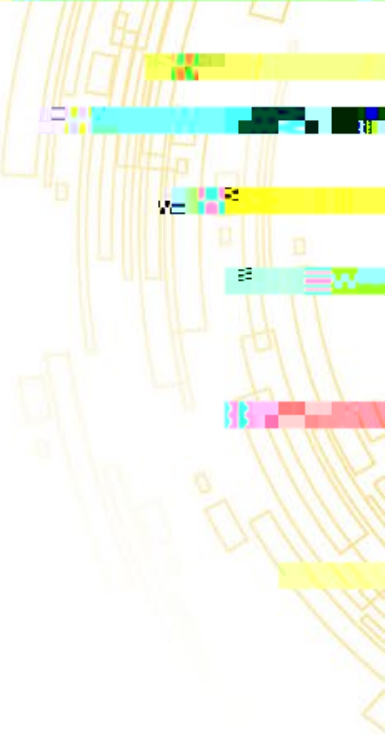
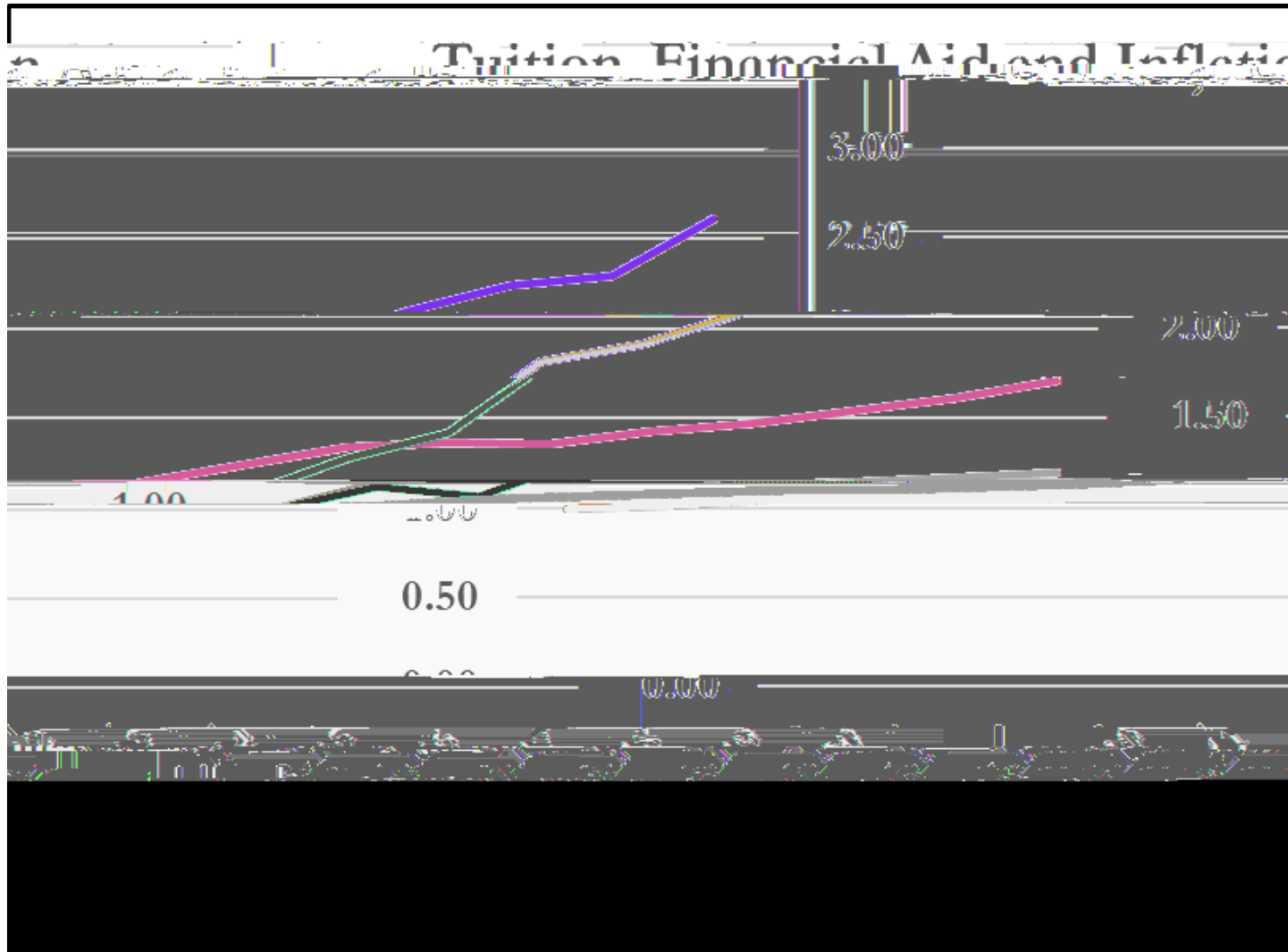
Student Affairs

Student Affairs		

Tuition & Financial Aid Changes (%)



Tuition & Financial Aid Change Relative to 2009-10



2019-20 TRC Process Commitments



- Tuition Increase of 9%, with reductions of 1% for every additional \$20M in state funding beyond “CSL”
 - Tuition decreased to 6% after additional state funding was approved.
- Investments in IT systems including, classroom and lab computer replacement, WiFi systems to support the academic experience
 - \$70k Classroom projector and \$200K Academic computer replacements.
- Increase of Tuition Remissions by 1% of tuition above 2018-19 rates

	<u>FY20</u>		<u>FY19</u>	<u>FY18</u>	<u>FY17</u>	<u>FY16</u>
	Budget	YTD Actual*	Actual	Actual	Actual	Actual
University Remissions	\$4,500,001	\$3,130,613	\$3,945,695	\$3,843,239	\$3,578,237	\$3,244,750
Foundation Scholarships		\$901,000	\$813,000	\$674,000	\$589,000	--
Remissions 5 Year Change		\$1,255,251	39%			
Foundation 4 Year Change		\$312,000	53%			
*University Remissions YTD Actual as of 2.18.2020						

Tuition Scenarios

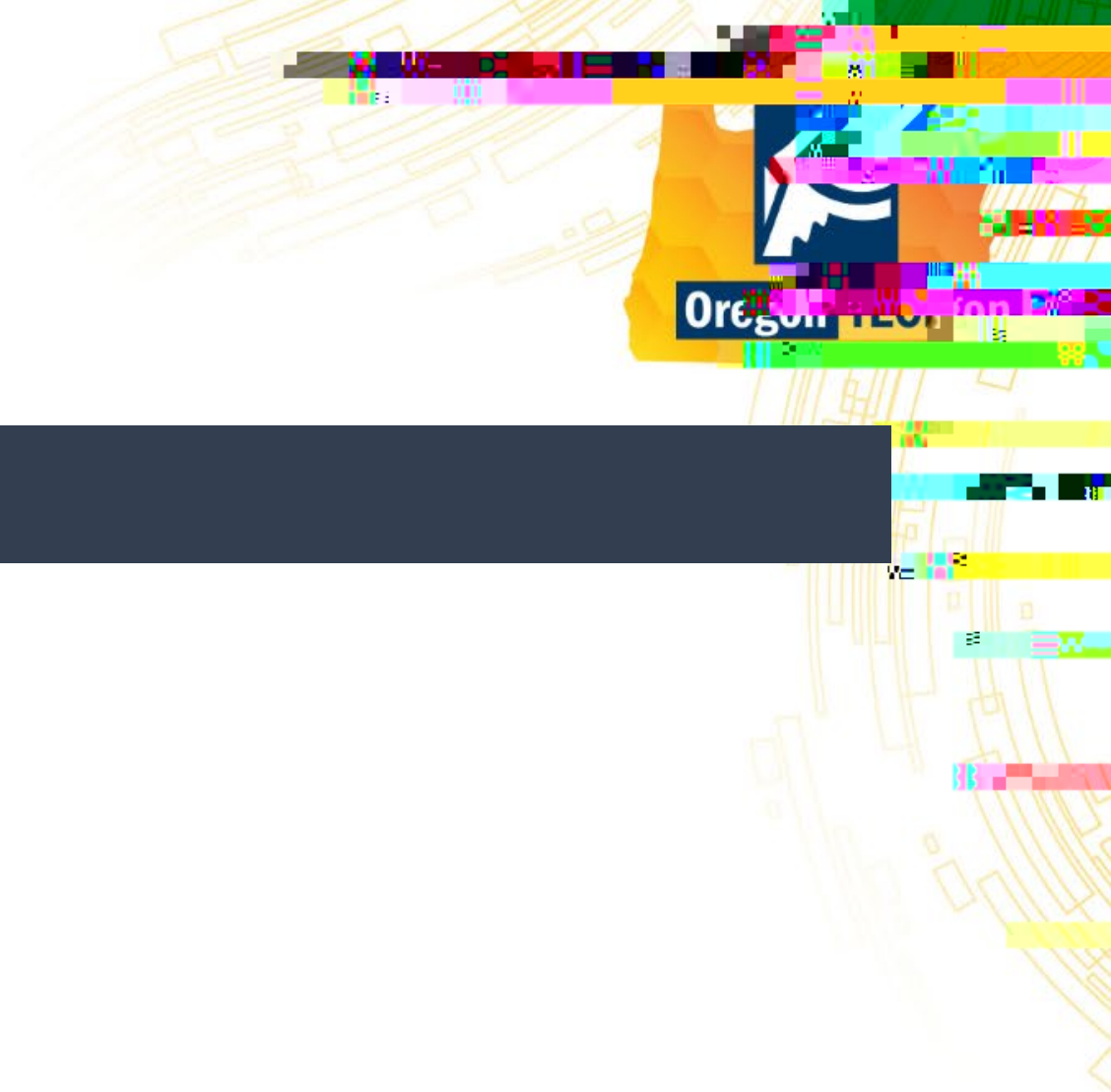


Assumptions

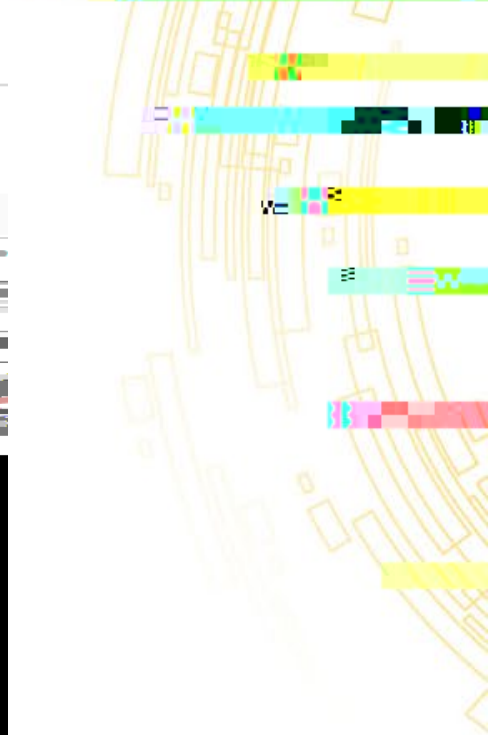
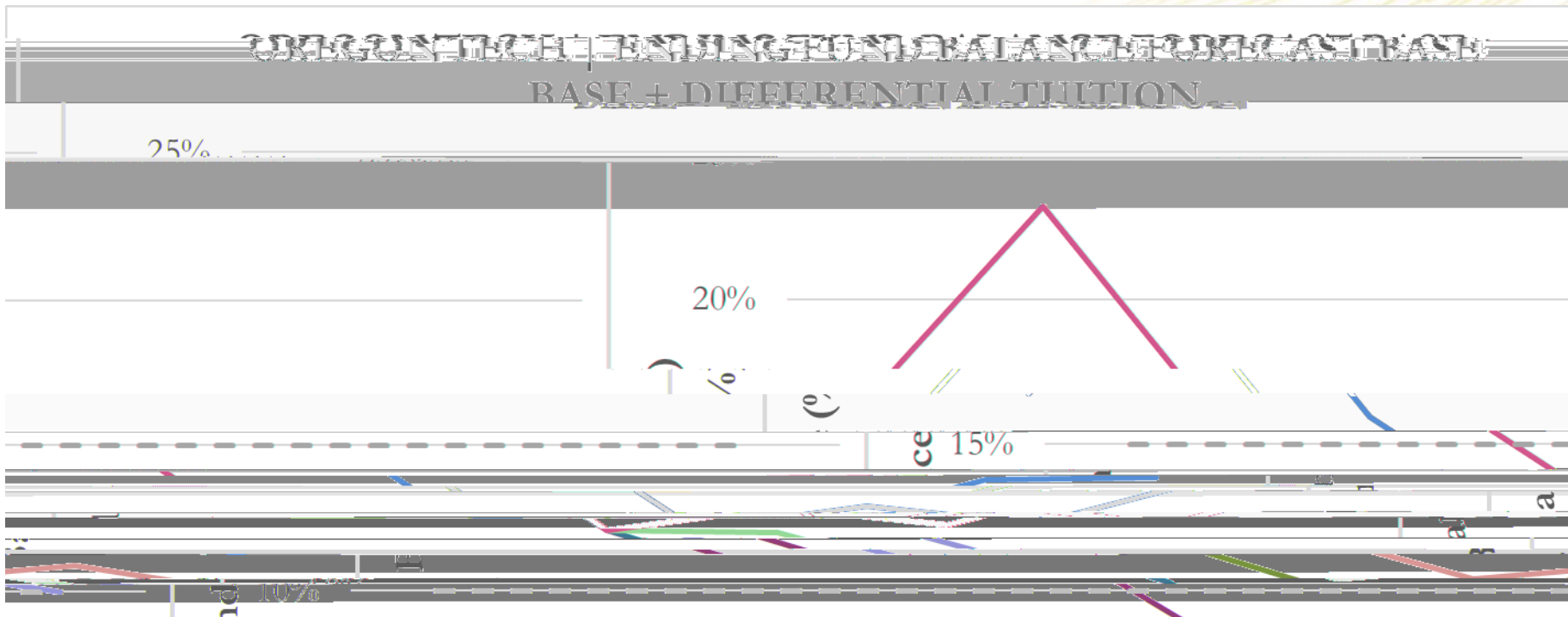


Modeling Assumptions	
Enrollment	+1%
Tuition	Various
State Funding	+\$1.2M(OREC, ETSF, PUSF)
MLS Tuition Differential	Adjusteddown to Health Differential
Salary Changes	Variousbased on CBA
Student WorkerPay	+14% (minimum wage increases)
Retirement	+0%
Healthcare	+4.9%
Utilities	+1%
Services& Supplies	+1%

Budget Examples



Tuition Scenarios: Base + Differential



Tuition Scenarios (Base + Differential)



Tuition Scenarios (Base Only)



Differential Rate		30%	
Tuition Rate			
Tuition Change	2019-20		8%
Base	\$ 194.97	\$ 210.57	
Differential	\$ 253.46	\$ 273.74	
Per Credit Change			
Tuition Change	2019-20		8%
Base	\$ 194.97	\$ 15.60	
Differential	\$ 253.46	\$ 20.28	
Per Term (15 SCH) Change			
Tuition Change	2019-20		8%
Base	\$ 2,924.55	\$ 233.96	
Differential	\$ 3,801.92	\$ 304.15	
Per Year (45 SCH) Change			
Tuition Change	2019-20		8%
Base	\$ 8,773.65	\$ 701.89	
Differential	\$ 11,405.75	\$ 912.46	

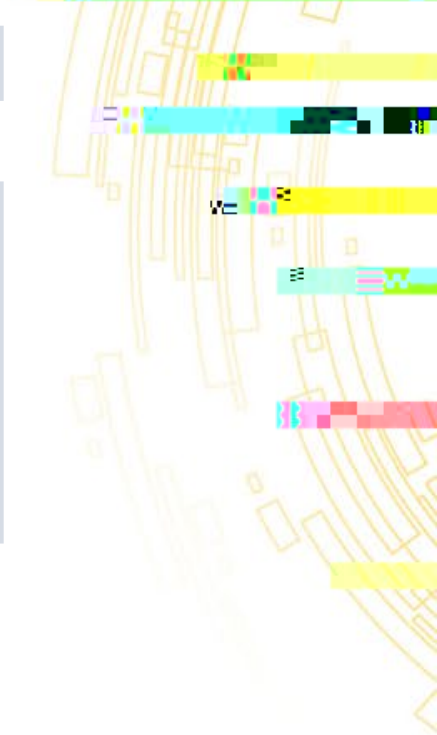
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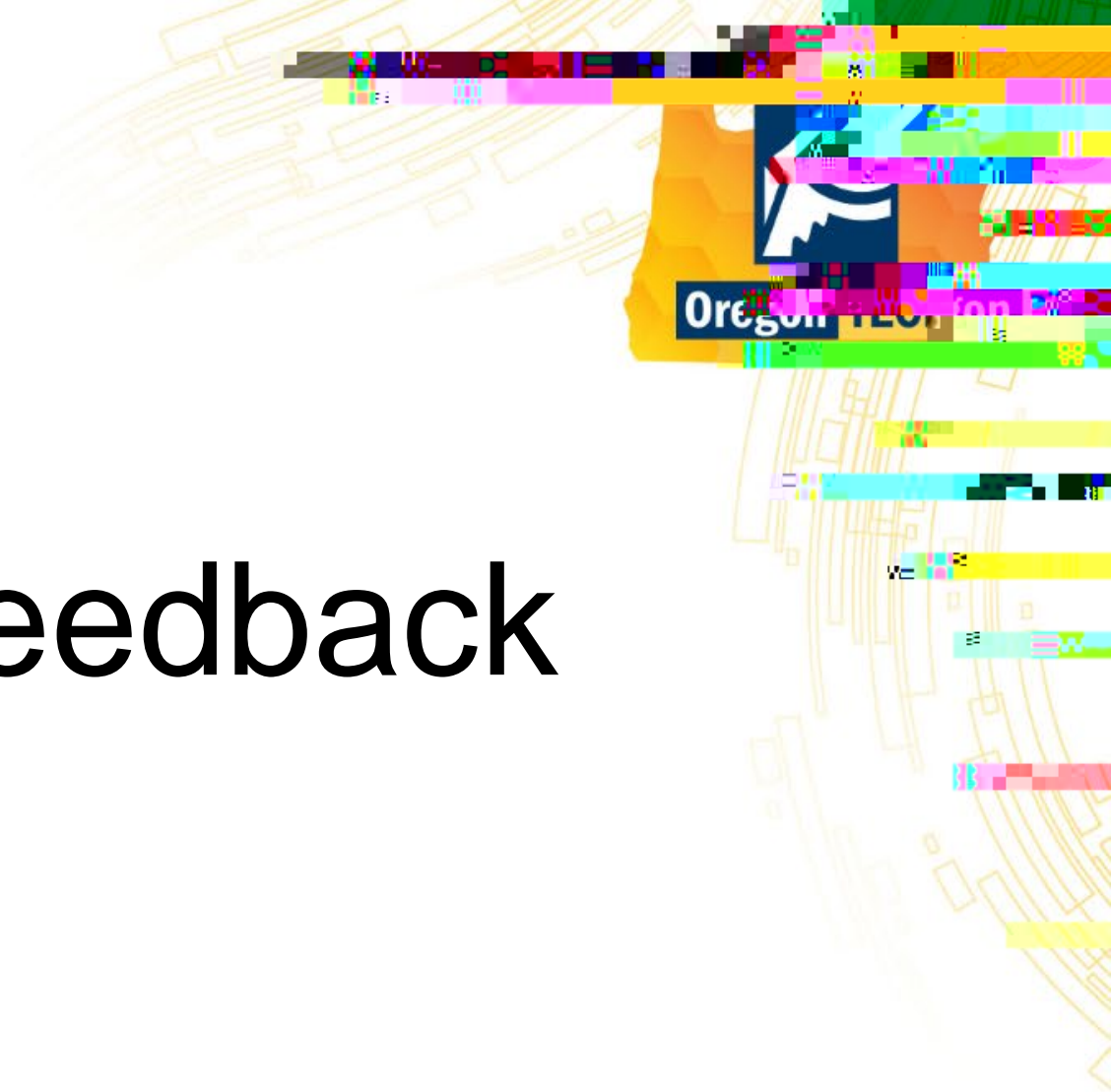
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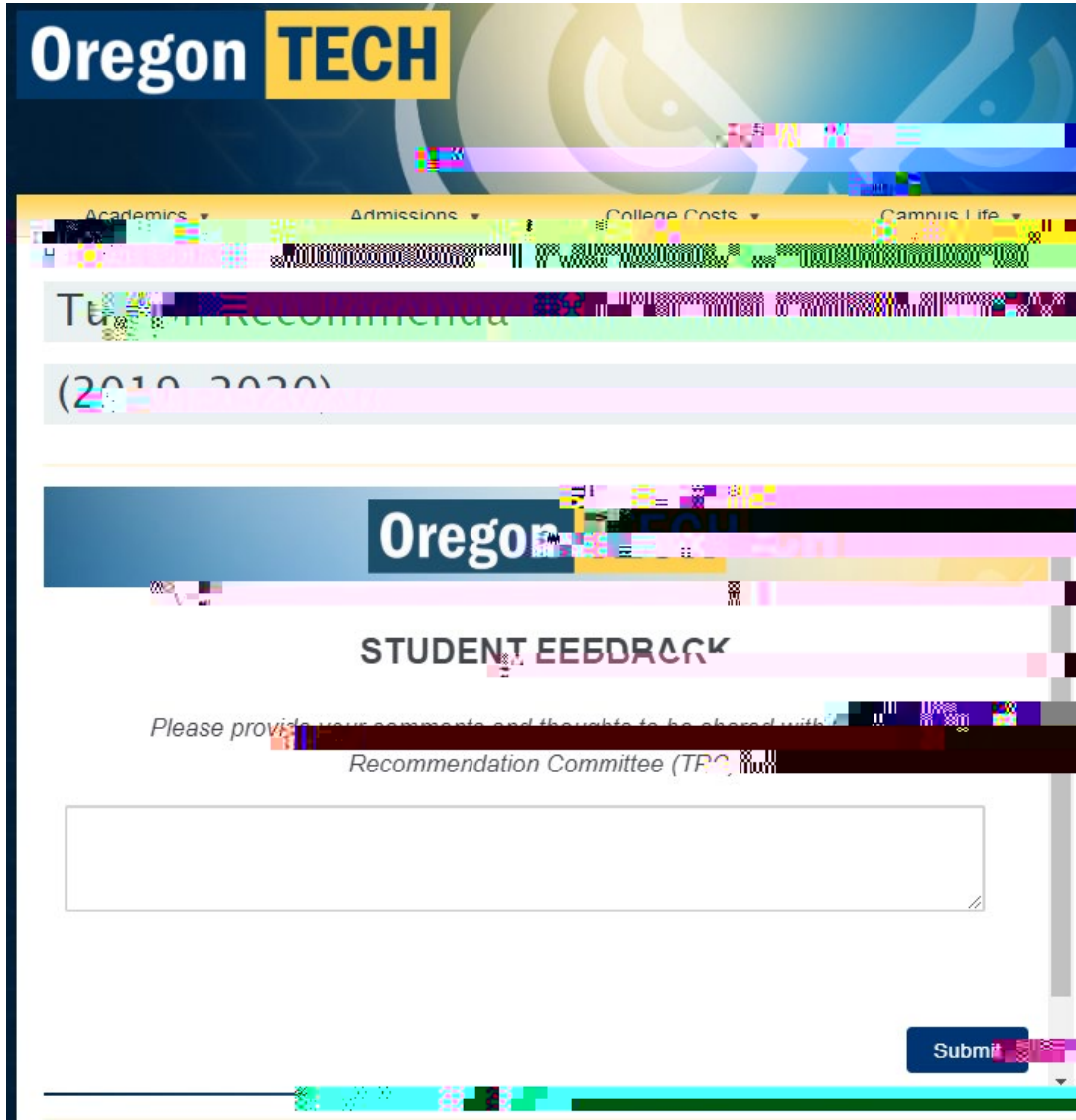
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Student Feedback



Be a Part of the Process!



The screenshot shows the Oregon Tech website interface. At the top, the "Oregon TECH" logo is visible. Below it is a navigation menu with categories: "Academics", "Admissions", "College Costs", and "Campus Life". The main heading of the page is "Tuition Recommendation (2019-2020)". Below this, there is a section titled "Oregon TECH STUDENT FEEDBACK". A sub-heading reads "Please provide your comments and thoughts to be shared with the Tuition Recommendation Committee (TRC)". A large, empty text input box is provided for the user to enter their feedback. At the bottom right of the form, there is a blue "Submit" button.

Tuition Recommendation
Committee Website:



Oregon



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TRC Recommendation

Two Recommendations:

1. Increase Base Tuition by 5% and increase Health Program and Engineering & Technology Differentials: increase by 5% from 30% to 35% premium
2. Increase Base Tuition by 8% and leave Health Program and Engineering & Technology Differentials at their current premium of 30%

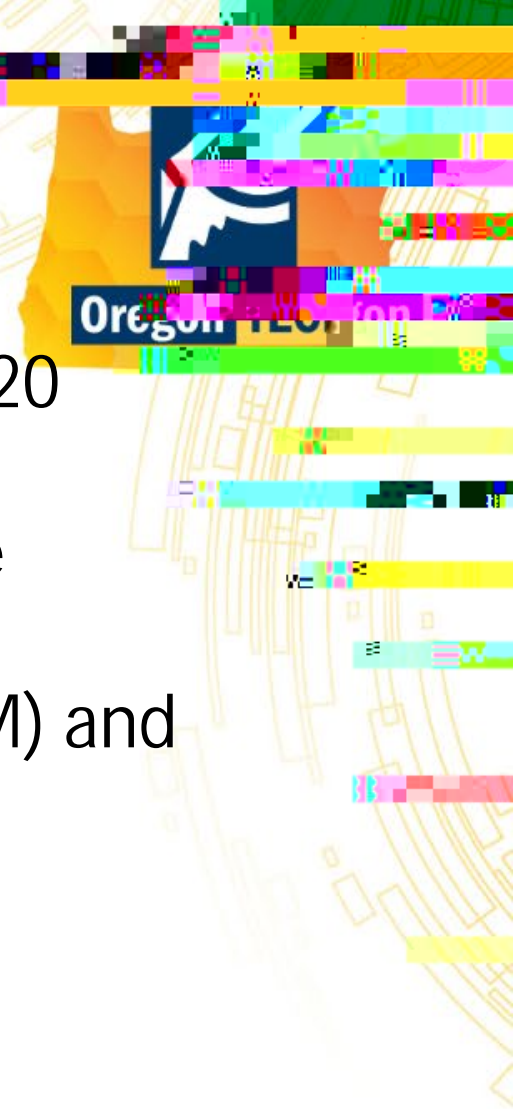
Notes:

Under both scenarios MLS differential tuition for resident students would be reset to match the Health Program differential.

Scenario 1 was the preference of the TRC, but each scenario has the same financial impact on the university and provides the President with an alternative approach.

TRC Service Recommendation

- Increase remissions by \$150,000 above the \$4.5M 2019-20 remissions budget.
- Continue focus on increasing state, federal and corporate funding/grants.
- Increase campus visits/presence by senior leadership (PM) and



Tuition Recommendation



Presidential Tuition Recommendation

In line with the TRC and ASOIT's recommendation:

- Undergraduate Base Tuition (Res/WUE/Non-Res)
 - +5%
- Differential Tuition:
 - 35%
- Graduate Tuition:
 - +5%
- Various Programs
 - +5%

Note: Remissions and institutional investments are incorporated into the budget development process and will be presented subsequently

Tuition Recommendation Detail

5% Tuition Increase / 35% Differential



Student Type	Rate	Current Tuition	Tuition Recommendation	Change
Resident	Per Credit	\$194.97	\$204.72	\$9.75
	15 Credits (term)	\$2,924.55	\$3,070.80	\$146.25
	45 Credits (year)	\$8,773.65	\$9,212.40	\$438.75
	Differential	\$58.49	\$71.65	\$13.16
WUE	Per Credit	\$292.45	\$307.08	\$14.63
	15 Credits (term)	\$4,386.75	\$4,606.20	\$219.45
	45 Credits (year)	\$13,160.25	\$13,818.60	\$658.35
	Differential	\$87.74	\$107.48	\$19.74
Non-Resident	Per Credit	\$620.58	\$651.61	\$31.03
	15 Credits (term)	\$9,308.70	\$9,774.15	\$465.45
	45 Credits (year)	\$27,926.10	\$29,322.45	\$1,396.35
	Differential	\$186.17	\$228.06	\$41.89

Presidential Fee Recommendation



	Klamath Falls		Portland-Metro	
	2019-20	2020-21	2019-20	2020-21
Incidental Fee	\$367	\$399.50	\$50	\$50
Health Services Fee	\$167	\$172	\$40	\$43
Building Fee	\$45	\$45	\$45	\$45
Student Rec Center Fee	\$69	\$69	N/A	N/A

Questions and Discussion



Non-Differential Departments



Majors without Differential Tuition	
Applied Mathematics	Business Management
Applied Psychology	Health Informatics
Marriage and Family Therapy MS	Operations Management
Applied Behavioral Analysis- Cert./MS	Accounting
Population Health Management	Information Technology
Communication Studies	Marketing
Environmental Sciences	Biology Health Sciences
EMS Management	PreNursing
Data Science	

